



# **The Peebles Principles: Tales and Tactics from an Entrepreneur's Life of Winning Deals, Succeeding in Business, and Creating a Fortune from Scratch**

*R. Donahue Peebles*

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"Don Peebles is an example of what entrepreneurs are all about. In this engaging and witty book, Peebles shares insights from his own success in the world of high- powered real estate. What makes this book different is Peebles doesn't just focus on the positive, he discusses the failures too--something every entrepreneur can expect in his journey to success. This book should be on every aspiring business- person's bookshelf to be read again and again."

--Robert L. Johnson, Founder, BET and Owner, Charlotte Bobcats

"The Peebles Principles provides a fun read and a bird's-eye view of the ever- changing world of a real estate entrepreneur. It is a good gut check for would-be entrepreneurs to ask if they have what it takes."

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