



# **Quick Win B2B Sales: Answers to Your Top B2B Sales Questions**

Ray Collis, John O'Gorman

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### Quick Win B2B Sales: Answers to Your Top B2B Sales **Questions**

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QUICK WIN B2B SALES is aimed at sales professionals who are interested in new ways of boosting their sales success. It contains the answers to the questions most commonly asked by sales people selling business-to-business solutions – questions that relate to the principal sales opportunities and challenges faced everyday.



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