



The New Rules of Networking: The Essential Rules And Secrets To Modern Networking (Business Solutions)

Rob Yeung

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It's not what you know, it's who you know. Never has this been truer. Networking has become one of the key skills for virtually anyone who wants to get on in their jobs and careers. In fact, in just about any situation, knowing the right person will get you ahead. This book provides the essential rules and secrets to successful networking. It addresses the how, why and who of networking to enable virtually anyone to grasp the key skills and do some serious networking. Far from being a God-given talent, networking is a technique that can be learnt, honed and applied to great effect. Careers consultant Rob Yeung offers savvy and practical advice on networking that will make a genuine difference to your career.

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